

ISO COSA

BUDGET OVERVIEW: ISO OF COSA 2020-2021 - FY21 P&L

July 2020 - June 2021

	TOTAL
Income	
Convention Income	
Convention Donations	
7th tradition -convention	2,000.00
Individual	1,000.00
Pre-Convention Fundraising	500.00
Registration Scholarship	1,000.00
Total Convention Donations	4,500.00
Registration	14,450.00
Silent Auction/Serenity to Go	3,800.00
Total Convention Income	22,750.00
Delegate Registration	2,000.00
Donations	
Automatic Recurring Donations	15,600.00
Group	4,800.00
Individual	4,800.00
Total Donations	25,200.00
Sales	15,600.00
Total Income	\$65,550.00
GROSS PROFIT	\$65,550.00
Expenses	
Annual Delegate Meeting Expense	2,000.00
Board Expenses	
Board Convention Travel	7,000.00
Board convention/delegate registration	2,255.00
Board Working Weekend	4,500.00
Total Board Expenses	13,755.00
Convention Expense	
Convention Supplies	1,970.00
Hospitality	150.00
Hotel	
Audio/Visual	1,500.00
Hotel Deposit	10,600.00
Room block attrition charge	5,152.00
Room Rental	1,512.00
Total Hotel	18,764.00
Shipping Expense	500.00
Total Convention Expense	21,384.00
COSA Committees	
Literature Committee	200.00
Outreach Committee	800.00
Total COSA Committees	1,000.00

	TOTAL
COSA Products	
Medallion/Pins	444.00
Postage/Shipping	2,004.00
Printing	4,560.00
Total COSA Products	7,008.00
Office Expenses	
Insurance	2,196.00
Office Supplies	300.00
Phone/Fax Line/internet	360.00
Rent	4,584.00
Total Office Expenses	7,440.00
Payroll Expenses	
ADP/ QB fees	1,140.00
Taxes	600.00
Wages	7,560.00
Total Payroll Expenses	9,300.00
Spring Branch ISD	74.00
Staff Travel Expenses	
Staff convention/delegate reg	244.00
Staff Rooms	500.00
Total Staff Travel Expenses	744.00
State of kentucky	15.00
Taxes Harris County	104.00
Technology Fees	
Authnet Gateway Fee	156.00
Getsy/Fetchapp	120.00
Mail Chimp	768.00
Netfirms	288.00
Paymentech fees	1,200.00
PayPal Fees	600.00
Shopify Fees	600.00
ZOOM	216.00
Total Technology Fees	3,948.00
Total Expenses	\$66,772.00
NET OPERATING INCOME	\$ -1,222.00
NET INCOME	\$ -1,222.00