

**ISO COSA**  
**Budget Overview: ISO of COSA 2021-2022 - FY22 P&L**  
 July 2021 - June 2022

	<b>Total</b>
<b>Income</b>	
<b>Convention Income</b>	
<b>Convention Donations</b>	
7th tradition -convention	2,000.00
Individual	1,000.00
Pre-Convention Fundraising	500.00
Registration Scholarship	1,000.00
<b>Total Convention Donations</b>	<b>\$ 4,500.00</b>
Registration	14,445.00
Silent Auction/Serenity to Go	3,800.00
<b>Total Convention Income</b>	<b>\$ 22,745.00</b>
Delegate Registration	2,000.00
<b>Donations</b>	
Automatic Recurring Donations	15,600.00
Group	4,800.00
Individual	9,600.00
<b>Total Donations</b>	<b>\$ 30,000.00</b>
Sales	9,600.00
<b>Total Income</b>	<b>\$ 64,345.00</b>
<b>Gross Profit</b>	<b>\$ 64,345.00</b>
<b>Expenses</b>	
Annual Delegate Meeting Expense	2,200.00
<b>Board Expenses</b>	
Board Convention Travel	9,000.00
Board convention/delegate registration	2,255.00
Board Working Weekend	6,500.00
<b>Total Board Expenses</b>	<b>\$ 17,755.00</b>
<b>Convention Expense</b>	
Convention Supplies	2,150.00
Hospitality	150.00
<b>Hotel</b>	
Audio/Visual	1,650.00
Hotel Deposit	13,700.00
Room Rental	1,660.00
<b>Total Hotel</b>	<b>\$ 17,010.00</b>
Shipping Expense	500.00
<b>Total Convention Expense</b>	<b>\$ 19,810.00</b>
<b>COSA Committees</b>	
Literature Committee	200.00
Outreach Committee	800.00
Conferences	1,500.00

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		<u>Total</u>
Total Outreach Committee	\$	2,300.00
<b>Total COSA Committees</b>	<b>\$</b>	<b>2,500.00</b>
<b>COSA Products</b>		
Medallion/Pins		444.00
Postage/Shipping		2,004.00
Printing		4,560.00
<b>Total COSA Products</b>	<b>\$</b>	<b>7,008.00</b>
<b>Office Expenses</b>		
Insurance		2,196.00
Office Supplies		300.00
Phone/Fax Line/internet		360.00
Rent		764.00
<b>Total Office Expenses</b>	<b>\$</b>	<b>3,620.00</b>
<b>Payroll Expenses</b>		
ADP/ QB fees		1,140.00
Taxes		600.00
Wages		7,560.00
<b>Total Payroll Expenses</b>	<b>\$</b>	<b>9,300.00</b>
Spring Branch ISD		74.00
<b>Staff Travel Expenses</b>		
Staff convention/delegate reg		244.00
Staff Rooms		550.00
<b>Total Staff Travel Expenses</b>	<b>\$</b>	<b>794.00</b>
State of kentucky		15.00
Taxes Harris County		104.00
<b>Technology Fees</b>		
Authnet Gateway Fee		156.00
Getsy/Fetchapp		120.00
In Motion Hosting		480.00
Mail Chimp		768.00
Paymentech fees		1,200.00
PayPal Fees		600.00
Shopify Fees		600.00
ZOOM		216.00
<b>Total Technology Fees</b>	<b>\$</b>	<b>4,140.00</b>
<b>Total Expenses</b>	<b>\$</b>	<b>67,320.00</b>
<b>Net Operating Income</b>		<b>-2,975.00</b>
<b>Net Income</b>		<b>-2,975.00</b>