

**ISO COSA**  
**Budget Overview: ISO of COSA 2023-2024**  
 July 2023 - June 2024

	Total
<b>Income</b>	
Convention Income	
Convention Donations	
7th tradition -convention	500.00
Hospitality suite donations	150.00
Total Convention Donations	\$ 650.00
Registration	9,750.00
Board/staff registrations - non cash income	1,400.00
ZOOM registration	2,500.00
Total Registration	\$ 13,650.00
<b>Total Convention Income</b>	<b>\$ 14,300.00</b>
Donations	
Automatic Recurring Donations	15,600.00
Group	8,400.00
Individual	6,000.00
<b>Total Donations</b>	<b>\$ 30,000.00</b>
<b>Sales</b>	<b>7,800.00</b>
<b>Total Income</b>	<b>\$ 52,100.00</b>
<b>Expenses</b>	
Board Expenses	
Board Convention Travel	5,000.00
Board Working Weekend Travel	5,000.00
<b>Total Board Expenses</b>	<b>\$ 10,000.00</b>
Convention Expense	
Convention Supplies	400.00
Hospitality	400.00
Hotel	
Hotel Deposit	10,000.00
Total Hotel	\$ 10,000.00
Miscellaneous convention expense	
Board/staff registrations - non cash expense	1,400.00
Total Miscellaneous convention expense	\$ 1,400.00
<b>Total Convention Expense</b>	<b>\$ 12,200.00</b>

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	Total
COSA Committees	
Literature Committee	200.00
Outreach Committee	1,000.00
Conferences	780.00
Total Outreach Committee	\$ 1,780.00
<b>Total COSA Committees</b>	<b>\$ 1,980.00</b>
COSA Products	
Medallion/Pins	444.00
Postage/Shipping	2,004.00
Printing	3,360.00
<b>Total COSA Products</b>	<b>\$ 5,808.00</b>
Office Expenses	
Insurance	2,700.00
Mail forwarding service	180.00
Office Supplies	300.00
Phone/Fax Line/internet	540.00
<b>Total Office Expenses</b>	<b>\$ 3,720.00</b>
Payroll Expenses	
ADP/ QB fees	1,140.00
Taxes	600.00
Wages	8,160.00
<b>Total Payroll Expenses</b>	<b>\$ 9,900.00</b>
Staff Travel Expenses	
Staff Rooms	600.00
Staff travel - convention	300.00
<b>Total Staff Travel Expenses</b>	<b>\$ 900.00</b>
<b>State of kentucky</b>	<b>15.00</b>
Technology Fees	
Authnet Gateway Fee	156.00
Mail Chimp	768.00
Paymentech fees	1,200.00
PayPal Fees	600.00
Shopify Fees	50.00
Website Fees	3,000.00
ZOOM	216.00

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	<u>Total</u>
<b>Total Technology Fees</b>	<b>\$ 5,990.00</b>
<b>Total Expenses</b>	<b>\$ 50,513.00</b>
<b>Net Income</b>	<b>\$ 1,587.00</b>

**ISO COSA**  
**Convention Budget 2023-2024**  
**July 2023 - June 2024**

	<u>Total</u>
<b>Income</b>	
<b>Convention Income</b>	
Convention Donations	
7th tradition -convention	500.00
Hospitality suite donations	150.00
Virtual convention donations	2,500.00
Total Convention Donations	<u>3,150.00</u>
Registrations	<u>9,750.00</u>
Board/staff registration - non cash income	1,400.00
Total Registrations	<u>11,150.00</u>
<b>Total Convention Income</b>	<b><u>14,300.00</u></b>
<b>Expenses</b>	
<b>Convention Expense</b>	
Convention Supplies	400.00
Hospitality	400.00
Hotel	
Hotel Deposit	10,000.00
Miscellaneous convention expense	
Board/staff registrations - non cash expense	<u>1,400.00</u>
<b>Total Convention Expense</b>	<b><u>12,200.00</u></b>
<b>Net Convention Income</b>	<b><u><u>2,100.00</u></u></b>